

EFFICIENT E-SOLUTIONS BERHAD

(Company No. 632479-H) (Incorporated in Malaysia under the Companies Act, 1965)

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE SECOND QUARTER ENDED 30TH JUNE 2011

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30 JUNE 2011

	Individual C 30.06.2011	Quarter 30.06.2010	Cumulative 30.06.2011	Quarter 30.06.2010
	RM	RM	RM	RM
Revenue	12,735,531	17,155,661	27,659,697	32,581,452
Cost of sales	(8,067,676)	(9,557,320)	(17,101,025)	(17,082,070
Gross profit	4,667,855	7,598,341	10,558,672	15,499,382
Other income	1,226,162	167,182	1,384,930	318,099
Operating expenses	(3,372,185)	(3,634,369)	(6,725,084)	(6,910,063
Profit from operations	2,521,832	4,131,154	5,218,518	8,907,418
Finance costs	(108,356)	(115,052)	(216,762)	(224,048
Interest income	124,974	88,225	239,612	191,587
Share of result of associates	17,445	17,378	(8,460)	67,733
Profit before tax	2,555,895	4,121,705	5,232,908	8,942,690
Income tax expense	(438,426)	(236,021)	(954,828)	(684,852
Profit for the period	2,117,469	3,885,684	4,278,080	8,257,838
Other comprehensive income				
Total comprehensive income for the period	2,117,469	3,885,684	4,278,080	8,257,838
Profit for the period attributable to :				
Equity holders of the parent	2,117,469	3,885,684	4,278,080	8,257,838
Minority Interest	2,117,469	3,885,684	4,278,080	- 8,257,838
Total comprehensive income for the period attribu	utable to :			
Equity holders of the parent	2,117,469	3,885,684	4,278,080	8,257,838
Minority Interest	2,117,469	3,885,684	4,278,080	- 8,257,838
Earnings per share attributable to equity holders of the parent :				
Basic (sen)	0.32	0.59	0.65	1.29
Diluted (sen)	0.31	NA	0.64	N <i>A</i>

(The condensed consolidated statement of comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements.)

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2011

	As at 30.06.2011	As at 31.12.2010
	RM	RM
ASSETS		
Non-current assets		
Property, plant and equipment	42,561,007	43,994,03
Prepaid lease payments	356,889	359,28
Investments in associates	3,258,894	3,267,35
Other investment	379,325	579,32
Software development expenditure	217,248	293,72
Goodwill arising from consolidation	1,582,719	1,582,71
Goodwill ansing north consolidation	48,356,082	50,076,43
Current assets	70,000,002	00,010,10
Inventories	3,021,718	2,520,83
Trade receivables	26,994,802	23,228,47
Other receivables	2,482,641	2,460,742
Tax recoverable	271,646	538,879
Short term investment	10,919,637	10,791,90
Deposits with licensed banks	26,852,930	14,086,35
Cash and bank balances	6,626,958	10,089,57
Odon and Saim Saidings	77,170,332	63,716,75
Total assets	125,526,414	113,793,19
		110,100,10
EQUITY AND LIABILITIES		
Equity attributable to equity holders of the parent	70.005.040	25.005.04
Share capital	70,835,010	65,835,01
Share premium	4,598,804	50
Retained profits	38,312,206 113,746,020	34,034,12 99,869,63
Minority Interest	113,740,020	3 3,003,00
Total equity	113,746,020	99,869,63
Non-current liabilities		
Hire purchase creditors	35,734	88,23
Bank borrowings	5,573,065	6,030,20
Deferred tax liabilities	2,806,605	2,806,609
Deletted tax habilities	8,415,404	8,925,04
	<u> </u>	0,020,01
Current liabilities		
Trade payables	676,565	1,568,01
Other payables	1,502,744	2,355,62
Hire purchase creditors	103,640	100,91
Bank borrowings	913,225	898,76
Provision for taxation Dividend Payable	168,816 -	75,18 -
Dividend Fayable	3,364,990	4,998,51
Total liabilities	11 790 204	12 022 55
Total liabilities	11,780,394	13,923,55
	125,526,414	113,793,19

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED 30 JUNE 2011

	Share	Share	Retained			Minority	Total
	Capital	Premium	Profits	Reserves	Total	Interest	Equity
	RM	RM	RM	RM	RM	RM	RM
INANCIAL PERIOD ENDED 31 DECEMBER 2010							
s at 1 January 2010	65,835,010	500	32,429,270	-	98,264,780	-	98,264,780
rofit for the period	-	-	12,467,633	-	12,467,633	-	12,467,633
other comprehensive income otal comprehensive income for the period	-	<u>-</u>	12,467,633	<u>-</u>	12,467,633		12,467,633
otal comprehensive income for the period			12,407,000		12,401,000		12,401,000
suance of ordinary shares pursuant to ESOS	-	-	-	-	-	-	-
ividend paid for the period			(10,862,777)		(10,862,777)		(10,862,777)
s at 31 December 2010	65,835,010	500	34,034,126	-	99,869,636	-	99,869,636
							-
INANCIAL PERIOD ENDED 30 JUNE 2011							
s at 1 January 2011	65,835,010	500	34,034,126	-	99,869,636	-	99,869,636
rofit for the period			4,278,080		4,278,080		4,278,080
ther comprehensive income		81	-		81		81
otal comprehensive income for the period	-	81	4,278,080	-	4,278,161	-	4,278,161
ssues of shares	5,000,000	4,598,223			9,598,223		9,598,223
lividend declared during the period			-		-		-
s at 30 JUNE 2011	70,835,010	4,598,804	38,312,206	-	113,746,020	-	113,746,020

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE QUARTER ENDED 30 JUNE 2011

	6 Months	Ended
	30.06.2011	30.06.2010
	RM	RM
Net cash generated from operating activities	(438,212)	(8,158,473
Net cash used in investing activities	978,824	(1,548,706
Net cash used in financing activities	8,889,004	(698,886
Net change in cash and cash equivalents	9,429,615	(10,406,065
Cash and cash equivalents at beginning of the financial period	34,678,352	41,010,699
Cash and cash equivalents at end of the financial period*	44,107,967	30,604,634
*Cash and cash equivalents at end of the financial period comprise the f	following:-	
Cash and bank balances	6,626,958	2,763,898
Deposits with licensed banks (Note)	26,561,372	14,191,228
Short term investment	10,919,637	13,649,508
	44,107,967	30,604,634
Note:	·	
The security deposit of RM291,558 which has been pledged to the bar to the group is excluded from the deposits with licensed banks.	k in respect of the bankin	g facilities grante
(The condensed consolidated statement of cash flow should be reastatements for the year ended 31 December 2010 and the accompanyi financial statements.)	-	

PART A - EXPLANATORY NOTES PURSUANT TO FINANCIAL REPORTING STANDARD (FRS) 134

A1 Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of FRS134: Interim Financial Reporting and Chapter 9 Part K Para 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2010.

The accounting policies and methods of computation adopted for the interim financial statements are consistent with those of the audited financial statements for the financial year ended 31 December 2010 except for the adoption of the following new/revised Financial Reporting Standards ('FRS"), amendments and interpretation effective 1 January 2010 as disclosed below.

The adoption of the new/revised FRS and their consequential amendments, Amendments to FRS and IC Interpretations are not expected to have any significant impact on the financial statements of the Group.

FRSs / Amendments / Interpretations

Amendments to FRS 1 and FRS 127	First-time Adoption of Financial Reporting Standards and Consolidated and Separate Financial Statements: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate					
Amendments to FRS 2	Share-based Payment: Vesting Conditions and Cancellations					
FRS 7	Financial Instruments: Disclosures					
FRS 8	Operating Segments					
FRS 101	Presentation of Financial Statements					
FRS 123	Borrowing Costs (revised)					
Amendments to FRS 132 and FRS 101	Financial Instruments: Presentation: Puttable Financial Instruments and Obligation Arising on Liquidation and Presentation of Financial Statements					
FRS 139	Financial Instruments: Recognition and Measurement					
Amendments to FRS 139, FRS 7 and IC Interpretation 9	Financial Instruments: Recognition and Measurement, Financial Instruments: Disclosures and Reassessment of Embedded Derivatives					
Improvements to FRSs (2009)	Amendment to FRS 5, 8, 107, 108, 110,116, 117, 118, 119, 120, 123, 127, 128, 129, 131, 134, 136, 138 & 140					
IC Interpretation 9	Reassessment of Embedded Derivatives					
IC Interpretation 10	Interim Financial Reporting and Impairment					
IC Interpretation 11 : FRS 2	Group and Treasury Share Transactions					
IC Interpretation 13	Customer Loyalty Programmes					
IC Interpretation 14 : FRS 119	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction					

A2 Auditors' Report on preceding annual financial statements

The auditors' report on the financial statements for year ended 31 December 2010 was not subject to any qualification.

A3 Seasonality or cyclicality of interim operations

The Group's operations are not materially affected by seasonal or cyclical factors during the quarter under review.

A4 Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the quarter under review.

A5 Material changes in estimates

There were no changes in estimates that have had a material effect in the current financial period's results.

PART A - EXPLANATORY NOTES PURSUANT TO FINANCIAL REPORTING STANDARD (FRS) 134

A6 Debt and equity securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the quarter under review except for the completion of a Private Placement.

The Company had on 26 May 2011 announced to undertake the private placement of up to 52,668,000 new ordinary shares of Ringgit Malaysia ("RM") 0.10 each in the Company, representing up to eight percent (8%) of the existing issued and paid-up share capital of the Company.

The Private Placement is deemed completed on 14 June 2011 following the listing and quotation of the first and final tranche of the Private Placement, comprising 50,000,000 new ordinary shares of RM0.10 each on the Main Market of Bursa Malaysia Securities Berhad at an issue price of RM0.195 per ordinary share amounting to RM9,750,000.

A7 Dividend paid

During the quarter ended 30 June 2011, dividend amounting to RM987,525 being first interim tax exempt dividend of 1.5% per ordinary share of RM0.10 each for the financial year ended 31 December 2010 was paid on 5 January 2011.

A8 Operating Segments

Operating segments' results for the financial period ended 30 June 2011 are as follows:

	Data and					
Operating	Document	Software	Forms			
Segment	Processing	Development	Printing	Others	Elimination	Total
	RM	RM	RM	RM	RM	RM
External sales	26,454,728	975,722	229,247	-	-	27,659,697
Inter segment sales	-	1,249,127	2,036,096	-	(3,285,223)	-
Total operating revenue	26,454,728	2,224,849	2,265,343	•	(3,285,223)	27,659,697
Profit/(Loss) from operations Finance costs Interest income	3,628,764 (193,634) 9,305	494,800 (23,128) 27,134	554,153 - 151	540,801 - 203,022	- - -	5,218,518 (216,762) 239,612 5,241,368
Share of result of associates Profit before taxation Income tax expense Profit for the period Other comprehensive income Total comprehensive income for the perion	od					(8,460) 5,232,908 (954,828) 4,278,080 - 4,278,080
Total comprehensive income for the pen						4,278,080

A9 Valuations of property, plant & equipment

The Group did not carry out any valuation on its property, plant and equipment during the quarter under review.

A10 Material events subsequent to the end of the quarter

There were no material events subsequent to the end of the current quarter except for the issuance and listing of 200,000 shares in Bursa under Executives' Share Option Scheme as on 16 August 2011.

A11 Changes in the composition of the Group

There were no changes in the composition of the Group during the quarter.

A12 Changes in contingent liabilities and contingent assets

There were no changes in the contingent liabilities and contingent assets of the Group since the last annual balance sheet date as at 31 December 2010.

A13 Capital commitments

The were no capital commitments for the purchase of property, plant and equipment not provided for in the financial statements as at 30 June 2011.

PART A - EXPLANATORY NOTES PURSUANT TO FINANCIAL REPORTING STANDARD (FRS) 134

A14 Significant related party transactions

Related Transacting Parties	Related Parties and Relationship
One BPO Sdn Bhd (formerly known as	One BPO Group is deemed related to the Group by virtue of Dato' Shaik Aqmal bin Shaik
VPI International Sdn Bhd) and its	Allaudin who was a director and a major shareholder of One BPO Sdn Bhd.
subsidiaries ("One BPO Group")	
	Dato' Shaik resigned as a director of Efficient E-Solutions Berhad ("ESOL") on 30 November
	2010 and he ceased as a major shareholder in ESOL on 21 June 2011. However, pursuant to
	LR10.02(c), Dato' Shaik is a related party by virtue of being a director and major shareholder of
	ESOL within the preceding 6 months.
Regalia Records Management Sdn Bhd ("RRM)	RRM was deemed related to the Group by virtue of Dato' Shaik's common directorship in RRM and ESOL. He was a major shareholder of ESOL and was a shareholder in RRM through One BPO.
	Dato' Shaik Aqmal resigned as a director of RRM on 8 November 2010. At the same date, One BPO Sdn Bhd disposed all of its interest in RRM. Thus, w.e.f 8 November 2010, the transaction with RRM is no longer RRPT.

The related party transactions of the Group for the quarter and financial period ended 30 June 2011 are as follows:

	Individual Quarter		Cumulati	ve Quarter	
	30.06.2011 30.06.2010		30.06.2011	30.06.2010	
	RM	RM	RM	RM	
Provision of DDP and EBP services to One BPO Group	112,789	492,862	652,891	558,421	
Management fee for the provision of project management/ administration of DDP and EBP services to One BPO Group	36,000	36,000	72,000	72,000	
Licence fee for the usage of e-TALK and e-DOC software applications and provision of software application development for DDP and EBP services to One BPO Group		3,392,118	650,000	6,134,236	
Selling of printed forms to One BPO Group	127,900	-	229,248	-	
Total	276,689	3,920,980	1,604,139	6,764,657	

The Directors of the Company are of the opinion that all the transactions above have been entered into in the normal course of business and have been established on terms and conditions that are not materially different from those obtainable in transactions with unrelated parties.

PART B - EXPLANATORY NOTES PURSUANT TO THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

B1 Performance Review

Group revenue for the period ended 30 June 2011 decreased by 15.1% to RM27.66 million from previous year corresponding period RM32.58 million. The decrease in revenue was due mainly to reduction in services rendered for software application development. Group profit after tax for the period ended 30 June 2011 decreased by 48.2% to RM4.28 million from preceding year period's RM8.26 million. The decrease in Group profit was due mainly to a significant lower revenue in services rendered for software application development, which carry a high profit margin, despite a higher revenue from services for data and document processing.

Group revenue for the quarter ended 30 June 2011 decreased by 25.8% to RM12.7 million from RM17.2 million of the preceding year corresponding quarter. Group profit for the quarter ended 30 June 2011 decreased by 45.5% from RM3.9 million of the preceding year corresponding quarter to RM2.1 million. The decreases in both group revenue and profit were due mainly to reduction in services rendered for software application development which carry a higher profit margin as compared to data and document processing services.

During the quarter and financial period under review, there was a net gain of RM1.07 million arising from allowance of diminution in value of a short term investment and disposal of a long term investment.

	Cummulat	Cummulative Quarter		ance
	30.06.2011	30.06.2010	Valle	ance
	RM'000	RM'000	RM'000	%
Revenue	27,660	32,581	(4,921)	-15.1%
Profit for the period	4,278	8,258	(3,980)	-48.2%

	Individua	al Quarter	Variance		
	30.06.2011 30.06.2010		Valle	ance	
	RM'000	RM'000	RM'000	%	
Revenue	12,736	17,156	(4,420)	-25.8%	
Profit for the quarter	2,117	3,886	(1,769)	-45.5%	

B2 Material changes in the profit before taxation for the current quarter as compared with the preceding quarter

The Group recorded a decreased in profit before taxation by RM0.1 million in the current quarter as compared to the preceding quarter. The 4.5% decrease in profit before taxation was due mainly to lower revenue in both services rendered for software application development and data and document processing during the quarter despite the net gain of RM1.07 million arising from allowance of diminution in value of a short term investment and disposal of a long term investment.

	Current Quarter	Immediate Preceding Quarter	Varia	ance	
	30.06.2011	31.03.2011			
	RM'000	RM'000	RM'000	%	
Profit before taxation	2,556	2,677	(121)	-4.5%	

B3 Prospects

The industry consolidation of mailing requirement is still on-going. Further reduction on mail volume is expected as customers begin to implement rationalization initiative to reduce mail volume due to higher postage price. The Group is working closely with customers on the E-Statement initiative. Success rate of the initiative depends highly on whether customers would outsource the function or develop in-house solution.

The Group is launching a portal service to address the untapped document management needs of small-medium enterprises. This is a highly fragmented market with large number of customers in relatively small quantities for each customer. Growing penetration rate of internet in this country has removed the obstacles to serve this fragmented market which was once difficult to reach. This portal service will be fully available in the fourth quarter 2011.

New prospects for software application development services are expected in the next two quarters.

B4 Profit forecast or profit guarantee

This note is not applicable.

PART B - EXPLANATORY NOTES PURSUANT TO THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

B5 Taxation

	Individua	al Quarter	Cumulative Quarter		
	30.06.2011	30.06.2011 30.06.2010		30.06.2010	
	RM	RM	RM	RM	
Current tax	438,426	236,021	954,828	684,852	
Deferred tax	438,426	236,021	954,828	684,852	
	,	,	,	,	

The effective tax rates for current quarter and financial period ended 30 June 2011 were lower than statutory tax rate as the disposal gain of a long term investment is not taxable.

B6 Sale of unquoted investments and properties

There were no other sale of unquoted investments and properties for the quarter under review except for the disposal of unquoted shares on 28 June 2011 which resulted in a gain on disposal of RM1,300,000.

B7 Marketable securities

Sales proceeds Profit on Sale

Purchase & Sales of quoted securities

Total Purchase of quoted securities

Individual Quarter	Cumulative Quarter
-,	-,
30.06.2011	30.06.2011
RM'000	RM'000
0	1,223
-	-
-	-

Investment in quoted securities as at 30 June 2011:-

	RM'000
At cost	1,223
At carrying value/ bookvalue	995
At market value	995

B8 Corporate proposals

(a) Status of Memorandum of Understanding

On 13 June 2011, the Company has entered into a non-binding Memorandum of Understanding with Singapore Post Limited ("SingPost") concerning the proposed business collaboration and co-operation between the two (2) parties in data and document management services ("**Proposed Collaboration**") in Indonesia and such other countries as may be mutually agreed in writing between the parties.

Pursuant to the MOU, it is contemplated that Efficient and SingPost (i) will jointly invest in setting up of data and document management business operations in Indonesia; (ii) will jointly identify business opportunities relating to data and document management in such countries as may be mutually agreed in writing between parties; and (iii) may mutually agree to engage in discussions and negotiations with other potential investors and/ or business partners in relation to the Proposed Collaboration.

Following the signing of MOU, the parties to the MOU are in the midst of negotiating on the terms and conditions of the definitive agreement on the Proposed Collaboration.

(b) Status of Utilisation of Proceeds

The proceeds from the issuance of Private Placement on 14 June 2011, of 50,000,000 new ordinary shares at RM0.195 per ordinary share have been applied as below:

1,,					
	550 200 750	- 152 152	On-going Within 12 months	9,550 48	

PART B - EXPLANATORY NOTES PURSUANT TO THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

B9 Borrowings and debt securities

The Group's total borrowings, all of which were secured and were denominated in Ringgit Malaysia as at 30 June 2011, are as follows:

	Short term	Long term	Total
	RM	RM	RM
Hire purchase creditors	103,640	35,734	139,374
Secured bank borrowings	913,225	5,573,065	6,486,290
Total	1,016,865	5,608,799	6,625,663

B10 Derivatives

There was no outstanding derivative financial instrument as at 30 June 2011.

B11 Changes in material litigation

There was no pending material litigation as at the latest applicable date from the date of issuance of this report.

B12 Dividend

There was no dividend declared for the financial period ended 30 June 2011 (30 June 2010: Nil)

B13 Earnings per share

	Individual Quarter		Cumulative Quarter	
	30.06.2011	30.06.2010	30.06.2011	30.06.2010
	RM	RM	RM	RM
Basic Earnings Per Share				
Profit attributable to ordinary equity holders of the				
parent	2,117,469	3,885,684	4,278,080	8,257,838
Weighted average number of ordinary shares in issue	667,690,759	658,350,100	663,046,233	658,350,100
Basic EPS (sen)	0.32	0.59	0.65	1.25
<u>Diluted Earnings Per Share</u> Profit attributable to ordinary equity holders of the parent	2,117,469		4,278,080	
Weighted average number of ordinary shares in issue Effect of dilution of share options	667,690,759 17,526,233		663,046,233 10,457,642	
Adjusted weighted average number of ordinary shares in issue and issuable	685,216,992	-	673,503,874	-
Diluted EPS (sen)	0.31	NA	0.64	NA

Basic earnings per share is calculated by dividing the net profit for the period by the weighted average number of ordinary shares in issue during the period.

For the purpose of calculating diluted earnings per share, the net profit for the period and the weighted average number of ordinary shares in issue during the period have been adjusted for the dilutive effects of all potential ordinary shares, i.e. ESOS.

B14 Authorisation for Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the directors on 26 August 2011.